



There's Always a Way: How to Develop a Positive Mindset and Succeed in Business and Life

Tony Little

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Increase your business fitness and break world sales records

You can do it! You can increase your sales power. You can become more persuasive and effective in your business *and* your personal life. Most of all, you can learn the secrets of transforming fear, failure, and adversity into victory. Many people today recognize a powerful correlation between physical health and business success. Tony Little is living proof of this connection. Having worked his way up from poverty and sickness to become, as Jay Leno called him, "America's personal trainer," he is also the most successful and recognizable salesman on the planet today, selling a record-breaking 3 billion dollars worth of retail product on TV. Now, in *There's Always a Way*, Tony reveals how he's used the hard knocks in his own life to develop unique selling strategies that make him a living brand.

- Tony explains how to use fears and insecurities to sharpen one's selling game and build self-confidence
- Tony demonstrates dynamite secrets for self-motivation, overcoming negativity, and thinking out of the box
- Tony explains how to build a positive mind set, create a buzz, exploit humor, find a niche, set goals, ask the right questions, close the sale, make the customer into a star, achieve peak selling performance, and turn oneself into a lean, mean selling machine
- Having grown his business in a tough market, Tony explains how to stand out in these down times

There's Always a Way is a perfect read for goal setters, for movers and groovers moving up, for businesspersons who want to learn to win. Read it and be motivated to make every sales opportunity into a formula for success.

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From reader reviews:

Colleen Holden:

Book is to be different for each grade. Book for children right up until adult are different content. As you may know that book is very important normally. The book *There's Always a Way: How to Develop a Positive Mindset and Succeed in Business and Life* seemed to be making you to know about other understanding and of course you can take more information. It is very advantages for you. The guide *There's Always a Way: How to Develop a Positive Mindset and Succeed in Business and Life* is not only giving you more new information but also being your friend when you feel bored. You can spend your current spend time to read your book. Try to make relationship with the book *There's Always a Way: How to Develop a Positive Mindset and Succeed in Business and Life*. You never experience lose out for everything in case you read some books.

Diane Gibbons:

The reason? Because this *There's Always a Way: How to Develop a Positive Mindset and Succeed in Business and Life* is an unordinary book that the inside of the guide waiting for you to snap the idea but latter it will distress you with the secret the item inside. Reading this book close to it was fantastic author who all write the book in such incredible way makes the content inside of easier to understand, entertaining method but still convey the meaning thoroughly. So , it is good for you because of not hesitating having this ever again or you going to regret it. This amazing book will give you a lot of positive aspects than the other book have such as help improving your proficiency and your critical thinking approach. So , still want to hesitate having that book? If I were being you I will go to the publication store hurriedly.

Bradley Roberts:

Playing with family within a park, coming to see the sea world or hanging out with buddies is thing that usually you could have done when you have spare time, subsequently why you don't try matter that really opposite from that. One activity that make you not feeling tired but still relaxing, trilling like on roller coaster you are ride on and with addition info. Even you love *There's Always a Way: How to Develop a Positive Mindset and Succeed in Business and Life*, you can enjoy both. It is great combination right, you still desire to miss it? What kind of hang type is it? Oh seriously its mind hangout men. What? Still don't understand it, oh come on its known as reading friends.

James Sweeney:

As a pupil exactly feel bored to reading. If their teacher requested them to go to the library or even make summary for some e-book, they are complained. Just tiny students that has reading's spirit or real their pastime. They just do what the teacher want, like asked to the library. They go to presently there but nothing reading very seriously. Any students feel that examining is not important, boring in addition to can't see colorful pics on there. Yeah, it is for being complicated. Book is very important for you personally. As we

know that on this period, many ways to get whatever we really wish for. Likewise word says, ways to reach Chinese's country. So , this There's Always a Way: How to Develop a Positive Mindset and Succeed in Business and Life can make you truly feel more interested to read.

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