



Boost Your Team's Productivity by Reducing Workplace Conflict: Stop disputes escalating while creating your winning team culture

Malcolm Guy

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Is conflict stealing too much of your day? Do you get constantly interrupted with other people's issues and disputes, wasting your time dealing with unproductive conflict?

This book teaches you strategies and techniques to vastly increase your team's productivity and grow a culture you will be proud of by reducing conflict. In this book you will learn powerful and practical tactics to enhance team communication, and effective techniques to develop more beneficial and productive working environments.

Malcolm draws on decades of experience, from his first negotiation at aged 14, to an unsolved family murder, volunteering as a telephone crisis counselor at Lifeline, and becoming a qualified mediator. All of which he shares throughout the book.

- See improvements across your workplace in productivity and staff retention.
- Create a friendlier working environment, while engaging in more effective and productive conversations.
- Understand why difficult people are so difficult and what you can do with them.
- Create long-term positive results.

The changes in patterns that will happen to you and those around you will amaze and inspire you. Be the leader you know you want to be. Be that person who takes action.

Go to the top of this page and click "buy now" to gain new insights as you become more aware of the simple changes you can make in your day-to-day working life. Take control right now, make every day more productive than the last while enjoying the new life and team you will create.

ABOUT THE AUTHOR

Brought up in a small farming town in New Zealand, Malcolm has always been looking for ways to grow.

In the 90's he moved to Australia and became a part of a start-up company in the bottled water industry. Growing that company to a multi-million dollar business for 10 years set much of Malcolm's management and conflict resolution style. Maybe it was his upbringing on the farm, his boss at the time, or maybe it's just in his genes.

It was during that period that he developed his personal management style of natural, respectful open communication.

He left the Spring Water Company in 2001 to run his own construction businesses and as a Franchisor. With plenty of ups and downs along the way, he met and married the love of his life and together grew a family to include two wonderful boys.

Malcolm has worked for several Not for Profit organisations, including, Lifeline Melbourne, Red Cross Australia and The Salvation Army as well as running his own businesses.

Malcolm continues to be involved with Lifeline, (a crisis and suicide help line) taking calls and helping people at their most vulnerable time.

Because of his work and personal development at Lifeline, Malcolm chose the next natural progression in his career and became a qualified mediator, expanding his crisis phone-line skills into a career.

Since becoming a nationally accredited mediator he has been effectively working with individuals and companies to reduce conflict in the workplace, and training others to do this too. It became apparent pretty quickly that by reducing people's conflict, their productivity increased significantly as a result.

His first book, "Boost Your Team's Productivity by Reducing Workplace Conflict", teaches readers how to get the best out of their team, improve their team culture and increase productivity.

Malcolm continues to live in Melbourne Australia with his wife and two teenage boys.

Connect with Malcolm at;

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