



Real Estate Development: Principles and Process 3rd Edition

Mike E. Miles, Gayle L. Berens, Marc A. Weiss

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Ideal for those new to real estate development, this comprehensive reference book offers a thorough and practical introduction. Using an eight-stage model of the development process, the authors explain idea conception, feasibility, planning, financing, market analysis, contract negotiation, construction, and asset management. Ongoing case studies of an office and a multifamily development provide realistic examples.

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